

Sales Hunter Profile

Sales Hunter Profile Training

Training can be provided to clients and consultants if required, however it is not mandatory.

Additional information can be sourced by contacting the Johannesburg office on +27 (0) 11 450 2434 or emailing info@bioSS.com.

What is it?

In the sales environment, the term "Hunter" refers to those who innately find and assess an opportunity within a prospect and then zero-in to meet their needs. The Sales Hunter Profile was developed to help organizations identify and hire these "Hunters."

The Sales Hunter Profile is a general indicator of the individual's ability and desire to be achievement driven, outgoing, confident, and an overall go-getter. These characteristics have been scientifically proven to be predictive of top sales and management performance.

What Competencies Does It Assess?

- Achievement Drive
- Assertiveness
- Extraversion
- Self Confidence
- Go-getter Attitude
- Work Ethic

Benefits of the Sales Hunter Profile:

- **Simplicity:** Simple to use, easy to understand.
- **Online:** 100% cloud-based; data safe and secure.
- **Technology Platform:** The Sales Hunter Profile forms part of the PsyMetrics Assessment Platform.
- **Control:** Clients have full control over their PsyMetrics system and process.
- **Cost Effective:** Flexible costing structure.
- **PsyMetrics:** In addition to the Sales Hunter Profile access 25 other assessment tools from the same platform.
- **Application:** Screening, Selection, Promotion, & Development
- **Input-Throughput-Output:** 20-30 minutes to complete, instant report generation and rigorous reporting.

For more information on the Sales Hunter Profile or a free consultation please contact info@bioSS.com or call 011 450 2434.

